

# Construction Estimating & Bid Control System PRO

Version 1.1 | TW-CON-EST-PRO | \$59 USD one-time price

## WHAT THIS PREVIEW CONTAINS

Six verified product views captured from the completed fictional example workbook.

No formulas, editable workbook data, customer information, or production pricing data are included.

Use the preview to evaluate structure, readability, workflow, and product fit before purchase.

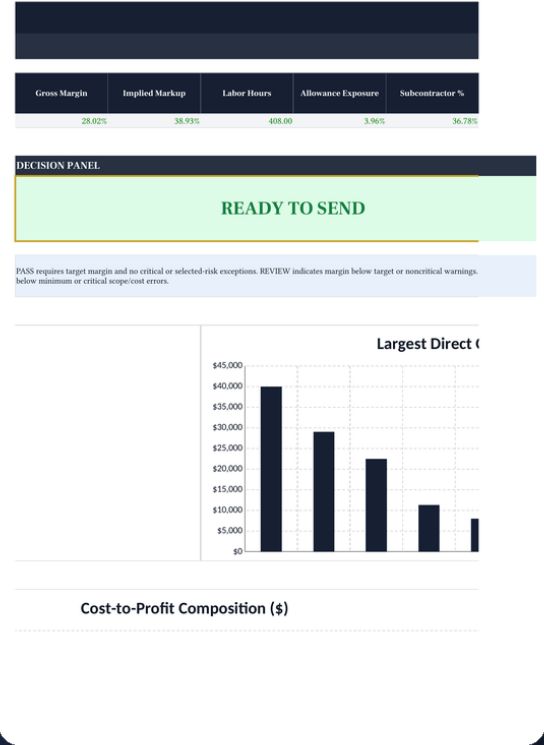
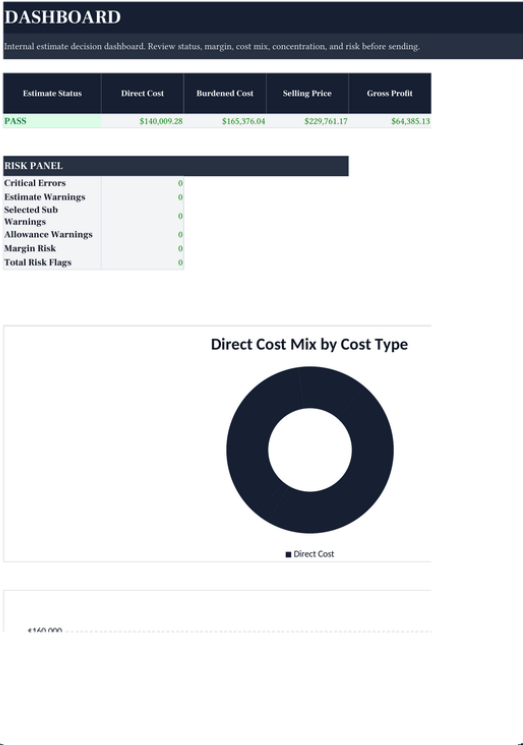
TRELLON WORKS

DASHBOARD

See cost, margin, risk,  
and readiness before  
the bid goes out.

Real completed-example dashboard proof.

REAL WORKBOOK PROOF



COMPLETED FICTIONAL EXAMPLE • EXCEL-FIRST • ONE-TIME PURCHASE

TW-CON-EST-PRO-DASH • v1.1

**COMPLETED FICTIONAL EXAMPLE • EXCEL-FIRST • ONE-TIME PURCHASE**

[illegible]

## SAFE PREVIEW | FICTIONAL EXAMPLE DATA

## REAL WORKBOOK PROOF

***Recover overhead.  
Add contingency.  
Separate markup  
from gross margin.***

**COMPLETED FICTIONAL EXAMPLE • EXCEL-FIRST • ONE-TIME PURCHASE**

|              |                  |                       |  |
|--------------|------------------|-----------------------|--|
|              |                  |                       |  |
| \$140,009.28 | Overhead Method  | % of Direct Cost      |  |
| \$16,021.11  | Overhead Base    | Direct Cost           |  |
| \$6,675.46   | Contingency Base | Direct Cost × 5.0%    |  |
| \$2,670.19   | Escalation Base  | Direct Cost × 2.0%    |  |
| \$165,376.04 | Tax Basis        | Taxable Items Flagged |  |
| \$64,385.13  | Bid Rounding     | Exact                 |  |
| \$229,761.17 |                  |                       |  |
| \$229,761.17 |                  |                       |  |
| -            |                  |                       |  |
| \$229,761.17 |                  |                       |  |
| \$64,385.13  |                  |                       |  |
| 28.02%       |                  |                       |  |
| 38.93%       |                  |                       |  |

TW-CON-EST-PRO-PRICING • v1.1

TRELLON WORKS

SUB BID COMPARE

Compare subcontractor scope – not just quote totals.

Quoted amounts, scope adjustments, normalized bids, and selection status.

| Trellon Works                    |                     |                       |                         |                              |
|----------------------------------|---------------------|-----------------------|-------------------------|------------------------------|
| Subcontractor Bid Comparison     |                     |                       |                         |                              |
| Project: [Redacted] - [Redacted] |                     |                       |                         |                              |
| Cost.                            |                     |                       |                         |                              |
| [Redacted]                       |                     |                       |                         |                              |
| [Redacted]                       |                     |                       |                         |                              |
| Base Quote                       | Included Allowances | Add for Missing Scope | Deduct Duplicated Scope | Other Normalizing Adjustment |
| \$28,500.00                      | -                   | -                     | -                       | \$500.00                     |
| \$27,600.00                      | -                   | \$1,800.00            | -                       | \$400.00                     |
| \$31,200.00                      | -                   | -                     | \$500.00                | -                            |
| \$29,600.00                      | -                   | \$750.00              | -                       | -                            |
| \$22,500.00                      | -                   | -                     | -                       | -                            |
| \$21,800.00                      | -                   | \$1,800.00            | -                       | -                            |
| \$24,100.00                      | -                   | -                     | -                       | \$500.00                     |
| \$23,250.00                      | -                   | \$1,250.00            | -                       | -                            |

REAL WORKBOOK PROOF

| Trellon Works                    |                  |             |                     |                      |
|----------------------------------|------------------|-------------|---------------------|----------------------|
| Subcontractor Bid Comparison     |                  |             |                     |                      |
| Project: [Redacted] - [Redacted] |                  |             |                     |                      |
| Cost.                            |                  |             |                     |                      |
| [Redacted]                       |                  |             |                     |                      |
| [Redacted]                       |                  |             |                     |                      |
| Normalized Bid                   | Scope Coverage % | Schedule ID | Quote Valid Through | Selection / Comments |
| \$28,500.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$27,600.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$31,200.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$29,600.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$22,500.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$21,800.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$24,100.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |
| \$23,250.00                      | 100.00%          | 100.00%     | Aug 26, 2024 Tue    |                      |

| Lowest Normalized | Selected Normalized | Spread vs Lowest | Selected Bidder |
|-------------------|---------------------|------------------|-----------------|
| \$29,000.00       | \$29,000.00         | -                |                 |
| \$22,500.00       | \$22,500.00         | -                |                 |

COMPLETED FICTIONAL EXAMPLE • EXCEL-FIRST • ONE-TIME PURCHASE

TW-CON-EST-PRO-SUBBID • v1.1

TRELLON WORKS

REAL WORKBOOK PROOF

BID REVIEW

Record the outcome  
and carry one pricing  
lesson forward.

Submitted price, result, negotiated price,  
margin effect, and follow-up fields.

BID REVIEW

Lightweight post-bid calibration only. This is not job costing, WIP, invoicing, payroll, or project management.

POST-BID INPUTS

|                          |                                                     |
|--------------------------|-----------------------------------------------------|
| Bid Submitted Date       | Aug 17, 2026                                        |
| Submitted Price          | \$229,761.17                                        |
| Bid Result               | Pending                                             |
| Final Negotiated Price   |                                                     |
| Competitor / Market Note | Fictional example; no market data used.             |
| Reason Won / Lost        | Pending client review                               |
| Scope Changed?           | No                                                  |
| Major Pricing Lesson     | Confirm long-lead selections before final contract. |
| Follow-up Date           | Aug 24, 2026                                        |

CALIBRATION OUTPUTS

|                                   |  |
|-----------------------------------|--|
| Final Margin at Negotiated Price  |  |
| Discount from Original Sell Price |  |
| Estimated Gross Profit Change     |  |
| Minimum Margin Breached?          |  |

BOUNDARY  
Use this page to record bid outcome and one pricing lesson. Actual job-cost tracking belongs in the future workbook.

COMPLETED FICTIONAL EXAMPLE • EXCEL-FIRST • ONE-TIME PURCHASE

TW-CON-EST-PRO-REVIEW • v1.1

## REAL WORKBOOK PROOF

**Project scope, allowances, alternates, proposal price, and terms – without internal cost or margin.**

TW-CON-EST-PRO-PROPOSAL • v1.1

[illegible]